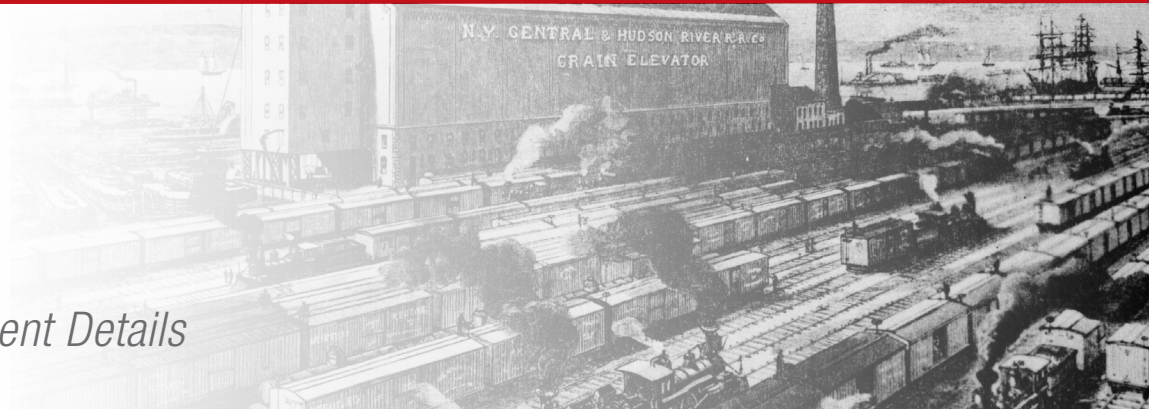


# Supply Chain Management

*Benchmarks, KPI Definitions & Measurement Details*



**ABRIDGED SAMPLE**

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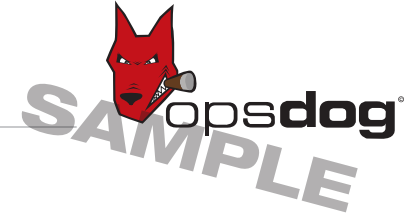
Prepared for J. Smith



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# Table of Contents

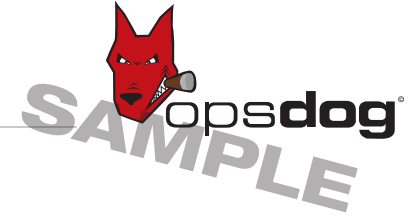
Customized Report: Supply Chain Management



<b>Supply Chain KPIs</b> .....	<b>4</b>	<b>Sales &amp; Operations Planning KPIs</b> .....	<b>47</b>
Lost Time Case Rate (LTC) .....	<b>5</b>	Customer Backorder Rate .....	<b>48</b>
Supply Chain Expense as a Percentage of Total Revenue .....	<b>7</b>	Percentage of Backorder Dollars .....	<b>50</b>
Total Recordable Incident Rate (TRIR) .....	<b>9</b>	Percentage of Backorder Lines .....	<b>52</b>
		Percentage of Sales Lost Due to Supply Issues .....	<b>54</b>
<b>Procurement KPIs</b> .....	<b>11</b>	<b>Order Management KPIs</b> .....	<b>56</b>
On-time Supplier Delivery Rate .....	<b>12</b>	Customer Order Fill Rate .....	<b>57</b>
Spend Under Management (SUM) .....	<b>14</b>	Customer Order Line Item Fill Rate .....	<b>59</b>
Supplier Order Documentation Accuracy Rate .....	<b>16</b>	On-time Shipment Readiness .....	<b>61</b>
		Perfect Customer Order Rate .....	<b>63</b>
<b>Materials Management KPIs</b> .....	<b>18</b>	<b>Distribution KPIs</b> .....	<b>65</b>
Days Inventory Outstanding .....	<b>19</b>	Distribution Center Expense as a Percentage of Revenue .....	<b>66</b>
Days on Hand: Finished Goods .....	<b>21</b>	Distribution Center Expense per Case .....	<b>68</b>
Days on Hand: Raw Materials .....	<b>23</b>	Distribution Expense as a Percentage of COGS .....	<b>70</b>
Honeycomb Percentage .....	<b>25</b>	Distribution Expense as a Percentage of Total Revenue .....	<b>72</b>
Inventory Accuracy (Dollars) .....	<b>27</b>	Management and Overhead Expense per Case .....	<b>74</b>
Inventory Accuracy (Location) .....	<b>29</b>	On-time Customer Order Delivery Rate .....	<b>76</b>
Inventory Shrinkage .....	<b>31</b>	Order Picking Accuracy .....	<b>78</b>
Inventory Turnover .....	<b>33</b>	Order Shipment Cycle Time .....	<b>80</b>
Material Handling Damage .....	<b>35</b>	Proof of Delivery Rate .....	<b>82</b>
Peak Warehouse Space Utilization .....	<b>37</b>	Transportation Expense as a Percentage of Total Revenue .....	<b>84</b>
Percentage of Customer Orders with Correct Documentation .....	<b>39</b>	Undamaged Customer Order Rate .....	<b>86</b>
Stocking Cycle Time .....	<b>41</b>	Undamaged Supplier Shipment Rate .....	<b>88</b>
Warehouse Equipment Utilization Rate .....	<b>43</b>		
Warehouse Space Utilization .....	<b>45</b>		

# Benchmarking Report Terms & Conditions

*Customized Report: Supply Chain Management*



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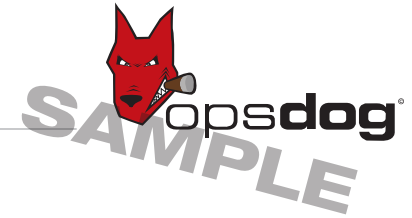
1502 Augusta Dr., Suite 200

Houston, TX 77057

Tel: 844-650-2888

# Report Details & Methodology

Customized Report: Supply Chain Management



More than **1,800 KPI values** (i.e., data points) were analyzed to produce benchmarks for the **40 KPIs** included in this report.<sup>1</sup>

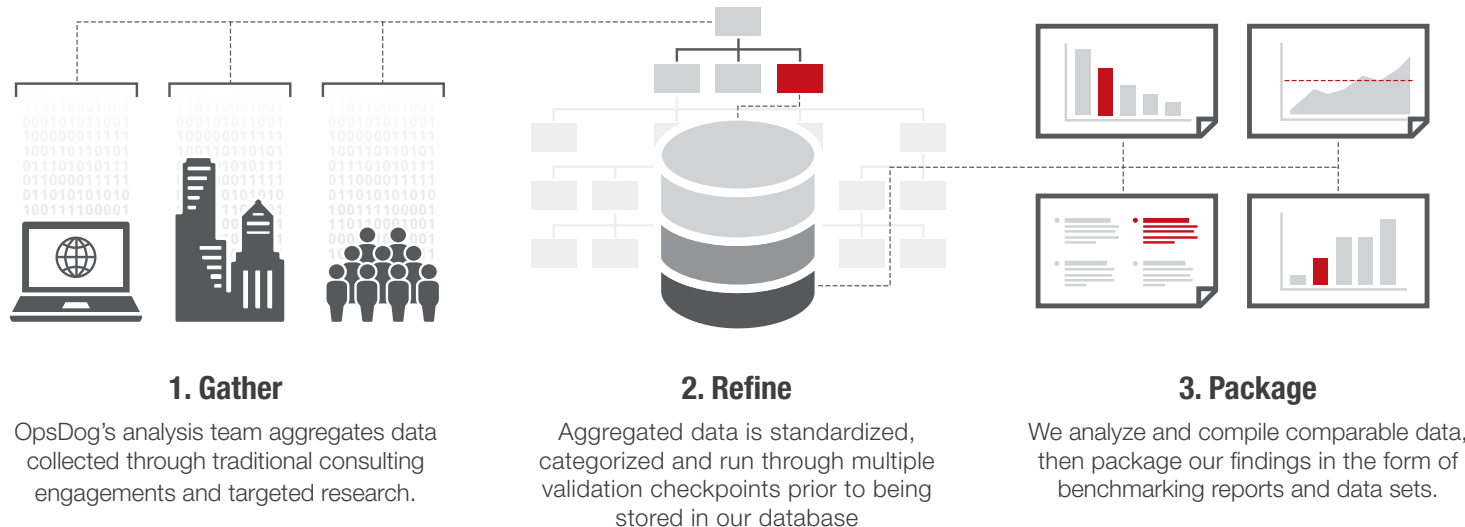
**Data Range:** 2012-2017

**Region(s) Included:** United States, Canada, Europe

**Industries Included:** Automotive  
Manufacturing, Food & Beverage  
Manufacturing, Diversified Retailers, Industrial  
Products & Appliances, Consumer Packaged  
Goods Operations, Pharmaceuticals

*The benchmarks included in this report were found to be comparable across companies of varying sizes (i.e., number of employees, total revenue) and industry segments. Benchmarks with notable differences across industries include industry average call-outs.*

## Methodology: Data Collection & Validation



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### Note:

<sup>1</sup> The sample size of the observed data varies for each KPI.

# Supply Chain

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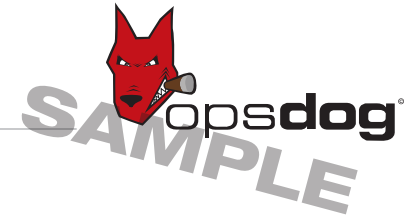
## Supply Chain

- Procurement
- Production
- Materials Management
- Sales & Operations Planning
- Order Management
- Distribution
- Master Data Management

*Supply Chain Operations refers to the groups, functions and processes involved in efficiently moving products from production facilities to end users and consumers. Effective supply chain management can be essential in providing a company with a competitive advantage, especially in markets where there is high competition and/or low consumer switching costs.*

# Lost Time Case Rate (LTC)

## Definition & Measurement Details



### What is Lost Time Case Rate (LTC)?

The number of Lost Time Cases recorded multiplied by 200,000, then divided by the total number of employee labor hours worked over a certain period of time.

### Why should this KPI be measured?

Lost Time Case Rate (LTC) is an indicator of the diligence with which the company implements worker safety controls and procedures. High values for this KPI may be indicative of inadequate safety training programs.

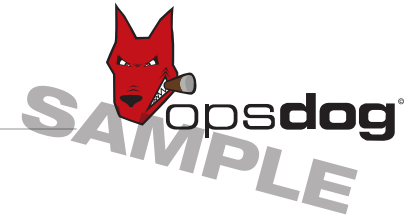
### How is this KPI calculated?

Two values are used to calculate this KPI: (1) number of OSHA Lost Time Cases that occur in a year ÷ 200,000 and (2) the total number of employee labor hours worked in a year. The formula for OSHA Lost Time Case Rate is:

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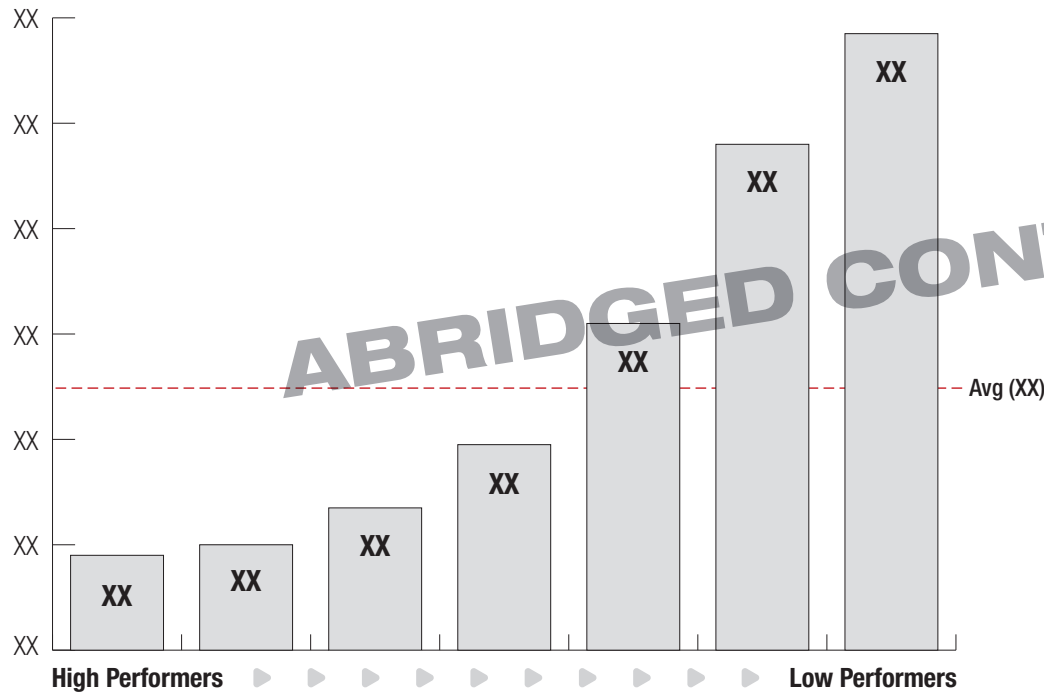
# Lost Time Case Rate (LTC)

Benchmarks & Characteristics of High Performers



## Lost Time Case Rate (LTC)

(Number of Lost Time Cases \* 200,000 / Total Employee Hours Worked in a Year)



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

# Supply Chain Expense as a Percentage of Total Revenue

Definition & Measurement Details



## What is Supply Chain Expense as a Percentage of Total Revenue?

The expense incurred through all supply chain processes and procedures (i.e., all costs related to distribution, logistics, procurement, materials management, etc.) divided by the total revenue generated by the company over the same period of time, as a percentage.

## Why should this KPI be measured?

Supply Chain Expense as a Percentage of Total Revenue measures the expense incurred through all supply chain processes and procedures (i.e., all costs related to distribution, logistics, procurement, materials management, etc.) divided by the total revenue generated by the company over the same period of time, as a percentage.

## How is this KPI calculated?

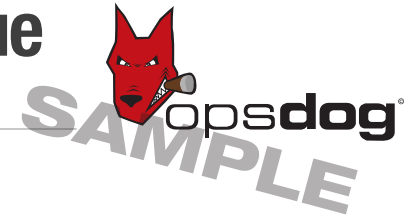
Two values are used to calculate this KPI: (1) the expense incurred through all supply chain processes and procedures, and (2) the total revenue generated by the company over the same period of time, divided by the total revenue.

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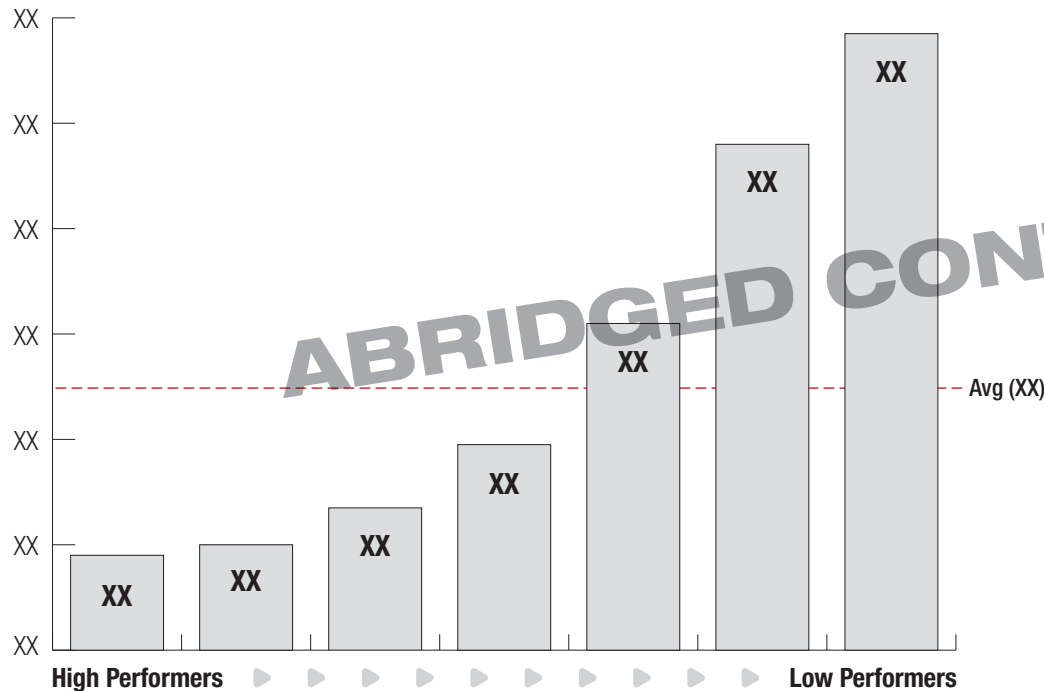
# Supply Chain Expense as a Percentage of Total Revenue

Benchmarks & Characteristics of High Performers



## Supply Chain Expense as a Percentage of Total Revenue

(Supply Chain Expense Incurred / Total Company-Wide Revenue Generated) \* 100



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

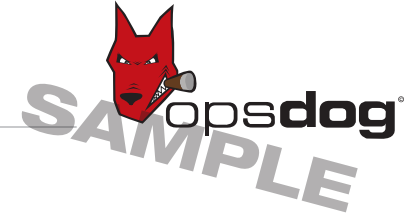
Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

# Total Recordable Incident Rate (TRIR)

## Definition & Measurement Details



### What is Total Recordable Incident Rate (TRIR)?

The number of Occupational Safety and Health Administration (OSHA) recordable Injury and Illness cases recorded multiplied by 200,000, then divided by the total number of employee labor hours worked.

### Why should this KPI be measured?

Total Recordable Incident Rate (TRIR) is an indicator of the diligence with which the company implements worker safety controls and procedures. High values for this KPI may be indicative of inadequate safety training.

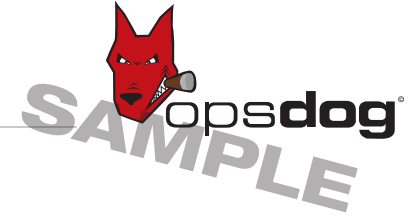
### How is this KPI calculated?

Two values are used to calculate this KPI: (1) number of OSHA recordable injury and illness cases that occur in a year multiplied by 200,000; and (2) the total number of employee labor hours worked in a year. A recordable incident is a

**ABRIDGED CONTENT**

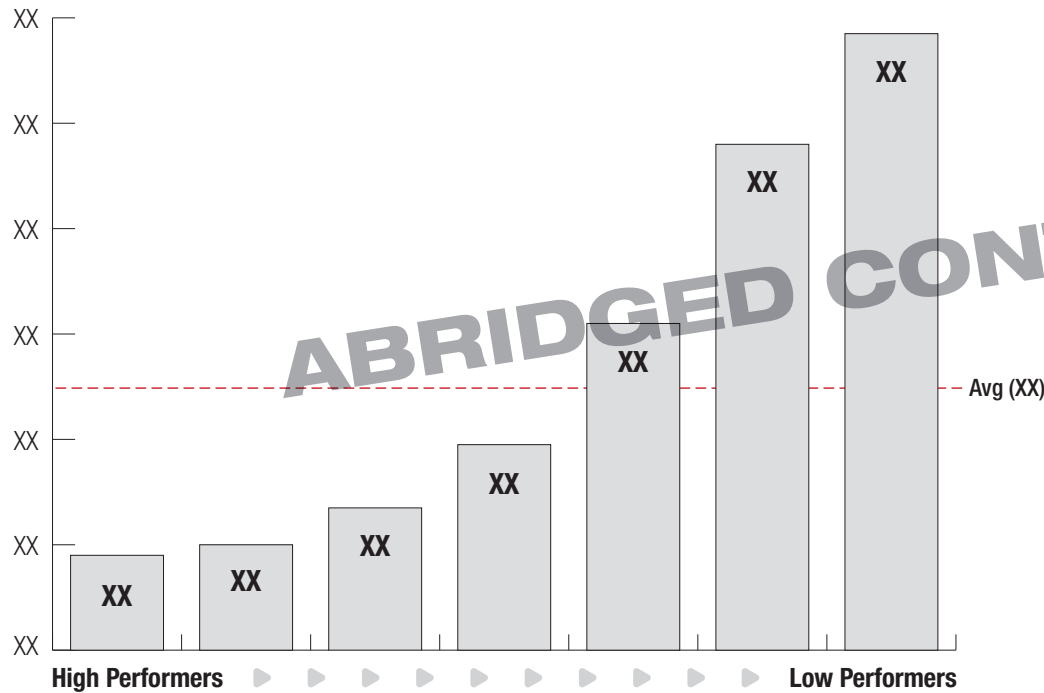
# Total Recordable Incident Rate (TRIR)

Benchmarks & Characteristics of High Performers



## Total Recordable Incident Rate (TRIR)

(Number of OSHA Cases \* 200,000 / Total Employee Hours Worked in a Year)



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.