

Average Collections Payment Size

Benchmarks, Definition & Measurement Details

**SAMPLE
CONTENT & DATA**



Average Collections Payment Size

Definition & Measurement Details



What is Average Collections Payment Size?

The dollar amount collected by the Collections function divided by the total number of collections made (i.e., the quantity of payments made) over the same period of time.

Why should this KPI be measured?

Average Collections Payment Size measures the dollar amount collected by the Collections function in relation to the total number of collections made (i.e., the quantity of payments made) over the same period of time.

How is this KPI calculated?

Two variables are used to calculate this KPI: (1) the dollar amount collected by the Collections function and (2) the total number of collections made (i.e., the quantity of payments made) over the same period of time.

ABRIDGED CONTENT
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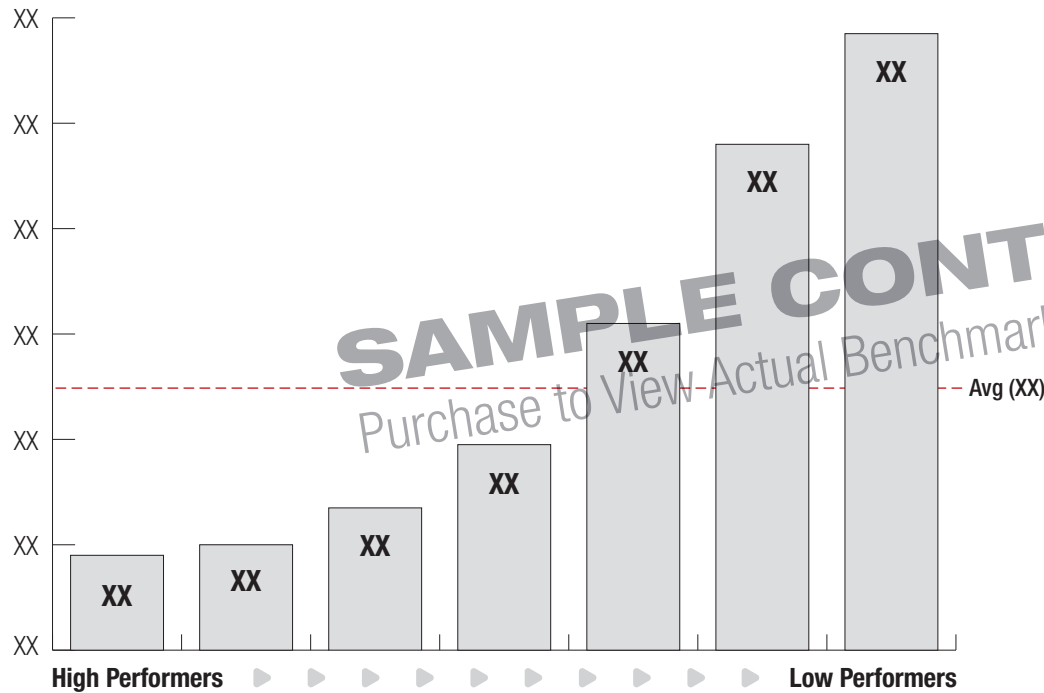
Average Collections Payment Size

Benchmarks & Characteristics of High Performers



Average Collections Payment Size

Dollar Amount Collected by Collections / Total Number of Collections Made



Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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OpsDog, Inc.

1502 Augusta Dr., Suite 200

Houston, TX 77057

Tel: 844-650-2888