

# Collections Revenue as a Percentage of Total Amount Collected

*Benchmarks, Definition & Measurement Details*

**SAMPLE  
CONTENT & DATA**



# Collections Revenue as a Percentage of Total Amount Collected

Definition & Measurement Details



## What is Collections Revenue as a Percentage of Total Amount Collected?

The dollar amount of revenue generated (amount collected minus any amount paid back to original creditor) divided by the total dollar amount collected by the collection agency over the same period of time, as a percentage.

## Why should this KPI be measured?

Collections Revenue as a Percentage of Total Amount Collected measures the dollar amount of revenue generated (amount collected minus any amount paid back to original creditor) in relation to the total dollar

## How is this KPI calculated?

Two numbers are used to calculate this KPI: (1) the dollar amount of revenue generated, and (2) the total dollar amount collected by the collection agency over the same period of time. Include collections

**ABRIDGED CONTENT**  
Purchase to View Full Definition & Measurement Details!

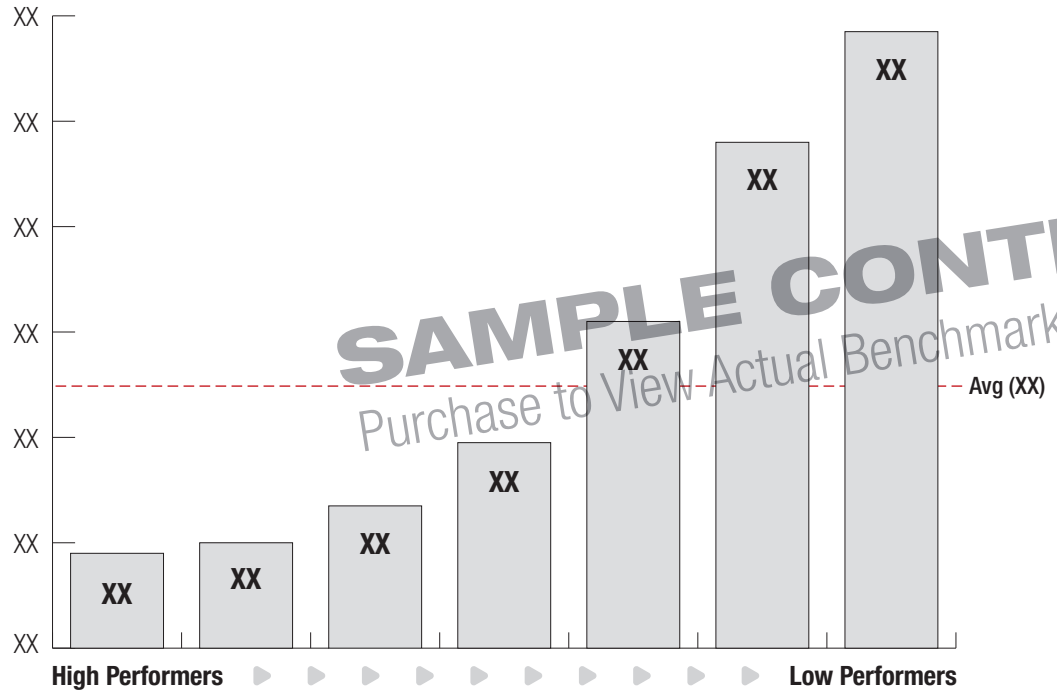
# Collections Revenue as a Percentage of Total Amount Collected

Benchmarks & Characteristics of High Performers



## Collections Revenue as a Percentage of Total Amount Collected

(Collections Revenue Generated / Total Amount Collected) \* 100



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

# Benchmarking Report Terms & Conditions

*OpsDog KPI Reports*



© 2017 OpsDog, Inc.

The OpsDog KPI Reports and their contents are protected by copyright laws, contain the trademark OpsDog, Inc., and are OpsDog's proprietary information. No part of this book shall be reproduced, stored in a retrieval system, or transmitted by any means, electronic, mechanical, photocopying, recording or otherwise, without written permission from OpsDog, Inc.

OpsDog, Inc. assumes no liability with respect to the use of the information contained herein which is provided "as is" and there are no warranties of any kind provided by OpsDog with respect to this report. OpsDog assumes no responsibility for errors or omissions and will not be liable for any damages resulting from the use of the information contained herein.

## **OpsDog, Inc.**

1502 Augusta Dr., Suite 200

Houston, TX 77057

Tel: 844-650-2888