OpsDog KPI Reports

Collections Revenue per Collections Agent

Benchmarks, Definition & Measurement Details





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2017 Edition

Collections Revenue per Collections Agent

Definition & Measurement Details



What is Collections Revenue per Collections Agent?

The total revenue generated (amount collected minus any amount paid back to original creditor) by the Collections function over a certain period of time divided by the number of collections agents working for the company.

ABRIDGED CONTENT(1) ABRIDGED CONTENT(2) th Purchase to View Full Definition & Measurement Details!

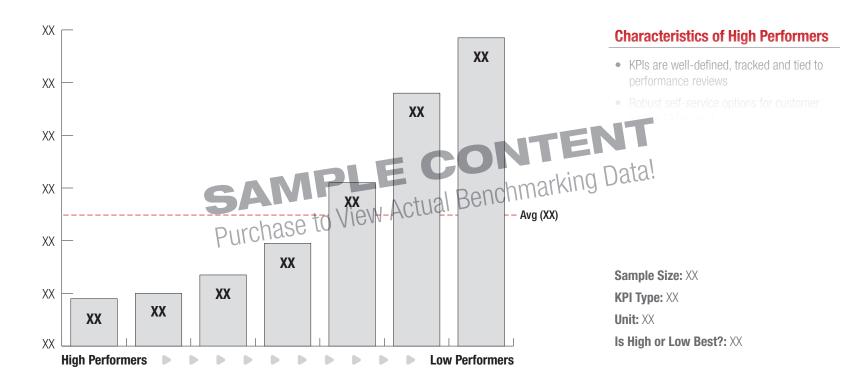
Collections Revenue per Collections Agent

Benchmarks & Characteristics of High Performers



Collections Revenue per Collections Agent

Total Collections Revenue Generated / Number of Collections Agents



How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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