

# Commercial Loan Origination Cycle Time

*Benchmarks, Definition & Measurement Details*

**SAMPLE  
CONTENT & DATA**



# Commercial Loan Origination Cycle Time

Definition & Measurement Details



## What is Commercial Loan Origination Cycle Time?

The number of calendar days required to close and fund commercial loans, measured from the time that the commercial loan application is received from the potential borrower, until when the loan has been closed and funded.

## Why should this KPI be measured?

Commercial Loan Origination Cycle Time measures the number of calendar days required to close and fund commercial loans, from the time that the commercial loan application is received from potential

## How is this KPI calculated?

Two numbers are used to calculate this KPI: (1) the number of calendar days required to close and fund commercial loans (measured from the time that the commercial loan application is received from the potential

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# Commercial Loan Origination Cycle Time

Benchmarks & Characteristics of High Performers



## Commercial Loan Origination Cycle Time

(Sum of Calendar Days Required to Close and Fund Commercial Loans) / Total Number of Commercial Loans Received



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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