

# Days on Hand: Finished Goods

*Benchmarks, Definition & Measurement Details*

**SAMPLE  
CONTENT & DATA**



# Days on Hand: Finished Goods

## Definition & Measurement Details



### What is Days on Hand: Finished Goods?

The total value of finished goods in the company's inventory divided by the average cost of goods sold (COGS) in single day.

### Why should this KPI be measured?

Days on Hand: Finished Goods measures the number of manufacturing days before all finished goods on hand are sold. High values for this KPI may suggest that the company is not accurately forecasting the demand.

### How is this KPI calculated?

Two variables are used to calculate this KPI: (1) the total dollar value (i.e., inventory value) of finished goods in inventory, and (2) the average COGS. The formula is:  $\text{Days on Hand} = \frac{\text{Inventory Value}}{\text{Average COGS}}$

**ABRIDGED CONTENT**  
Purchase to View Full Definition & Measurement Details!

# Days on Hand: Finished Goods

Benchmarks & Characteristics of High Performers



## Days on Hand: Finished Goods

(Total Value of Finished Goods Inventory / Average COGS per Day)



### Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

# Benchmarking Report Terms & Conditions

*OpsDog KPI Reports*



© 2017 OpsDog, Inc.

The OpsDog KPI Reports and their contents are protected by copyright laws, contain the trademark OpsDog, Inc., and are OpsDog's proprietary information. No part of this book shall be reproduced, stored in a retrieval system, or transmitted by any means, electronic, mechanical, photocopying, recording or otherwise, without written permission from OpsDog, Inc.

OpsDog, Inc. assumes no liability with respect to the use of the information contained herein which is provided "as is" and there are no warranties of any kind provided by OpsDog with respect to this report. OpsDog assumes no responsibility for errors or omissions and will not be liable for any damages resulting from the use of the information contained herein.

## **OpsDog, Inc.**

1502 Augusta Dr., Suite 200

Houston, TX 77057

Tel: 844-650-2888