# Mortgages Closed per Loan Officer

Benchmarks, Definition & Measurement Details





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## **Mortgages Closed per Loan Officer**

**Definition & Measurement Details** 



### What is Mortgages Closed per Loan Officer?

The total number of mortgage loans closed (i.e., funded) by the company over a certain period of time divided by the average number of mortgage loan officers, or originators, working for the company over the same time period.

ABRIDGED CONTENT (1) ABRIDGED CONTENT Measurement Details! Purchase to View Full Definition & Measurement Details!

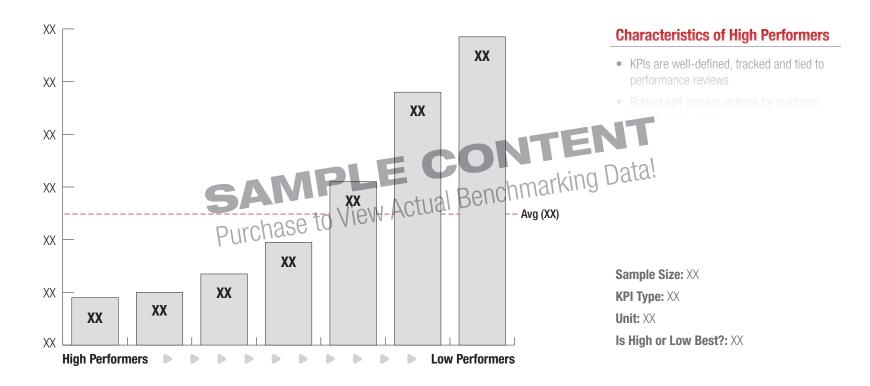
## **Mortgages Closed per Loan Officer**

Benchmarks & Characteristics of High Performers



## **Mortgages Closed per Loan Officer**

Total Number of Mortgage Loans Closed / (Average Number of Mortgage Loan Officers)



**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

opsdog-kpi-report.mortgage-loans-closed-per-originator.Sample

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