Mortgages Closed per Secondary Employee

Benchmarks, Definition & Measurement Details





Mortgages Closed per Secondary Employee

Definition & Measurement Details



What is Mortgages Closed per Secondary Employee?

The total number of mortgage loans closed (i.e., funded) by the company over a certain period of time divided by the average number of secondary mortgage lending market employees working for the company over the same time period.



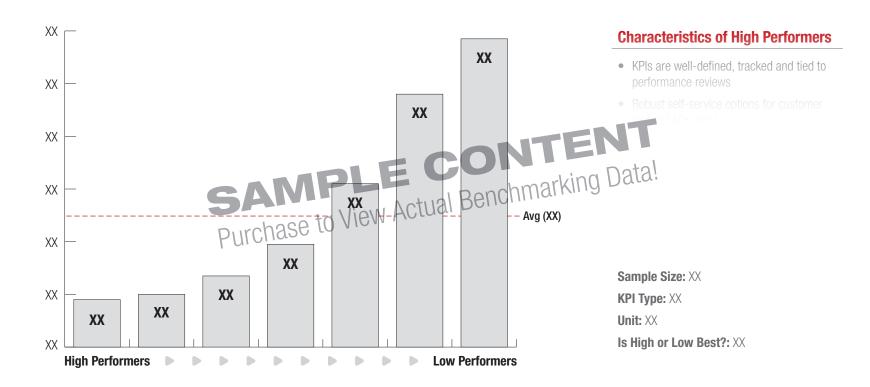
Mortgages Closed per Secondary Employee

Benchmarks & Characteristics of High Performers



Mortgages Closed per Secondary Employee

Total Number of Mortgage Loans Closed / (Average Number of Secondary Marketing & Sales Mortgage Employees)



How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

Benchmarking Report Terms & Conditions

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OpsDog, Inc.

1502 Augusta Dr., Suite 200 Houston, TX 77057

Tel: 844-650-2888