

Legal

Benchmarks, KPI Definitions & Measurement Details

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The OpsDog Legal Benchmarking Report



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Benchmarking Report Terms & Conditions

The OpsDog Legal Benchmarking Report



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OpsDog, Inc.

1502 Augusta Dr., Suite 200

Houston, TX 77057

Tel: 844-650-2888

Report Details & Methodology

The OpsDog Legal Benchmarking Report



More than **150 KPI values** (i.e., data points) were analyzed to produce benchmarks for the **9 KPIs** included in this report.¹

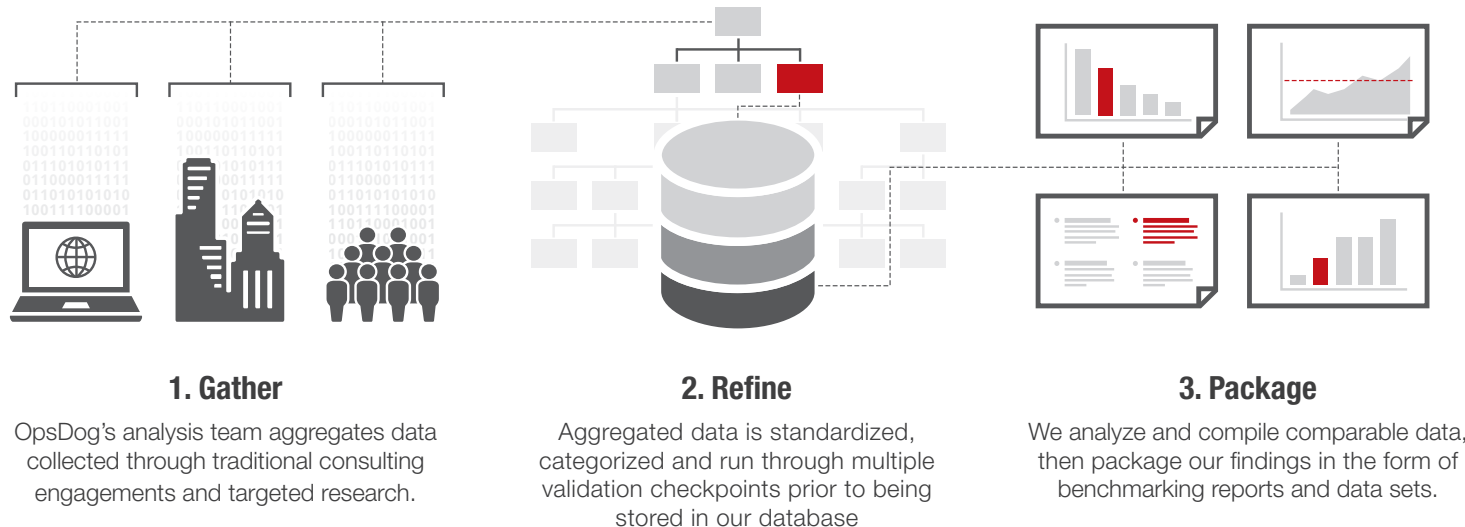
Data Range: 2012-2017

Region(s) Included: United States, Canada

Industries Included: Banking, Insurance, Industrial Products & Appliances, Technology & Communications Operations, Retail Trade Operations

The benchmarks included in this report were found to be comparable across companies of varying sizes (i.e., number of employees, total revenue) and industry segments.

Methodology: Data Collection & Validation



Looking for customized research and analysis? Contact our research team. P: 844.650.2888 E: info@opsdog.com

Note:

¹ The sample size of the observed data varies for each KPI.

Legal Support

Legal

— Mergers & Acquisitions*

— Intellectual Property*

— Corporate Governance*

— Government Affairs*

— Litigation Management

Legal Support

** This section is not included in this document.*

— — — *The Legal Support Group is responsible for setting up a structure in which all legal documents (i.e., contracts, NDAs, etc.) are created, shared, organized, stored and secured. They work to set up and maintain document management systems (DMS) that are able to handle both electronic and paper documents. The administrative support group also ensures that employees and business units have attained all necessary licenses/education to operate in their field.*

Attorneys per Paralegal

Definition & Measurement Details



What is Attorneys per Paralegal?

The total number of in-house attorneys working for the company divided by the number of paralegals working for the company at the same point in time.

Why should this KPI be measured?

Attorneys per Paralegal measures the total number of in-house attorneys working for the company in relation to the number of paralegals working for the company at the same point in time. Lower than average values

How is this KPI calculated?

Two values are used to calculate this KPI: (1) the total number of in-house attorneys working for the company, and (2) the number of paralegals working for the company at the same point in time. An

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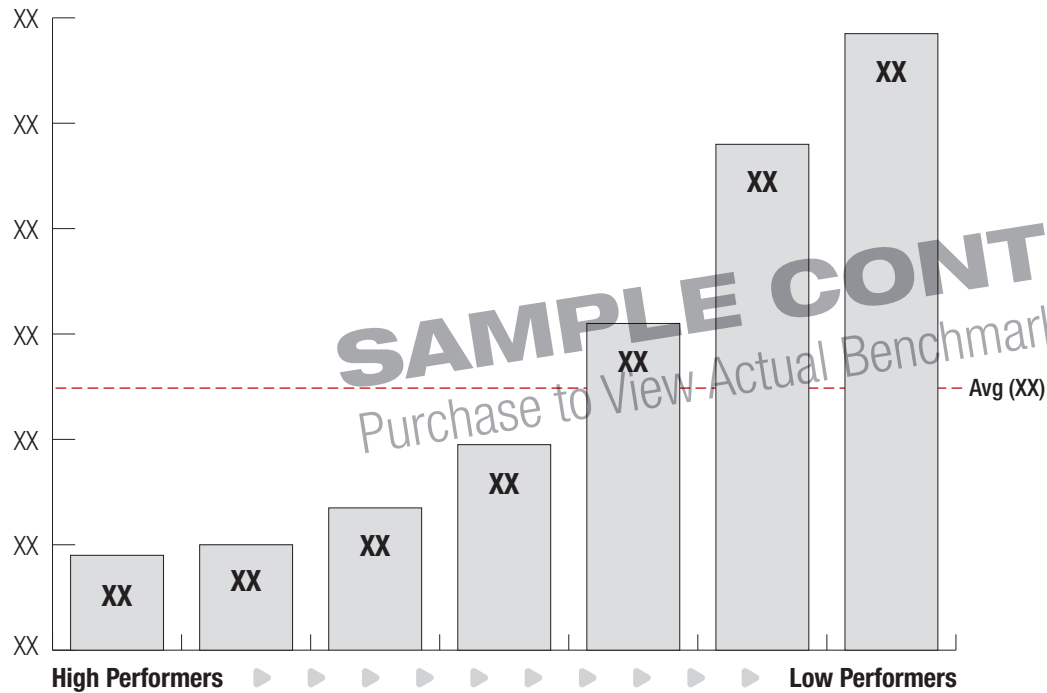
Attorneys per Paralegal

Benchmarks & Characteristics of High Performers



Attorneys per Paralegal

Total Number of In-House Attorneys / Total Number of Paralegals



Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.