**OpsDog KPI Reports** 

# Part Sales as a Percentage of Plant Revenue

Benchmarks, Definition & Measurement Details





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# Part Sales as a Percentage of Plant Revenue



Definition & Measurement Details

## What is Part Sales as a Percentage of Plant Revenue?

The dollar amount of revenue generated through the sale of parts (including change or replacement parts/components) manufactured by the plant divided by the total dollar amount of revenue generated by the plant, or production facility, over the same period of time, as a percentage.



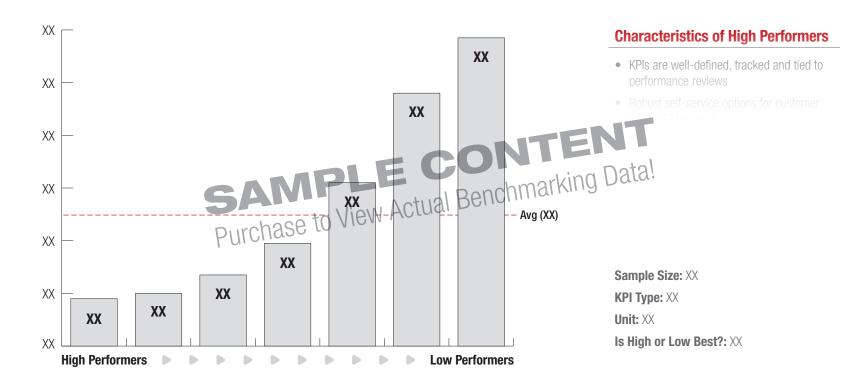
## **Part Sales as a Percentage of Plant Revenue**

Benchmarks & Characteristics of High Performers



## Part Sales as a Percentage of Plant Revenue

(Part Sales Generated / Plant Revenue Generated) \* 100



**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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