Revenue per Client (Annually) Benchmarks, Definition & Measurement Details

SAMPLE CONTENT & DATA



Revenue per Client (Annually)

Definition & Measurement Details



What is Revenue per Client (Annually)?

The total wealth management revenue earned by the company over the course of a year divided by the number of wealth management clients managed by the company over the same period of time.



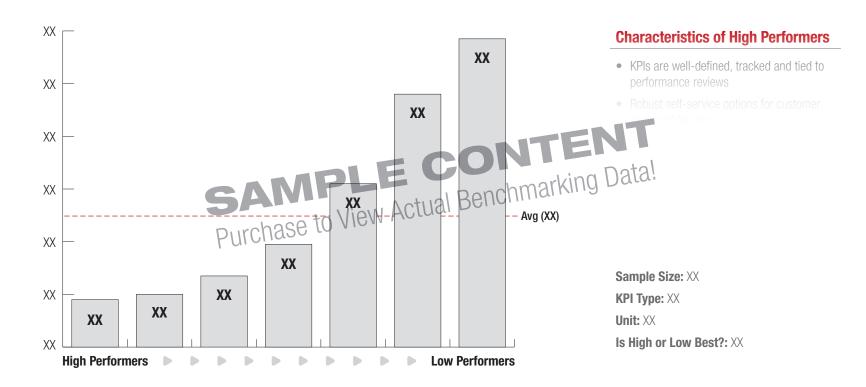
Revenue per Client (Annually)

Benchmarks & Characteristics of High Performers



Revenue per Client (Annually)

Total Wealth Management Revenue / Number of Wealth Management Clients



How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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