

Spend Under Management (SUM)

Benchmarks, Definition & Measurement Details

**SAMPLE
CONTENT & DATA**



Spend Under Management (SUM)

Definition & Measurement Details



What is Spend Under Management (SUM)?

The amount of company spending (direct, indirect and service-related spending) that is managed by the Procurement Department divided by total company-wide spend over the same period of time, as a percentage.

Why should this KPI be measured?

Spend Under Management (SUM) measures the portion of company expenses that are overseen by the Procurement Department. A low value for this KPI may suggest the company is missing out on cost

How is this KPI calculated?

Two values are used to calculate this KPI: (1) the dollar amount of company expenses that are managed by the Procurement Department, and (2) the total company-wide spend over the same period of

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Spend Under Management (SUM)

Benchmarks & Characteristics of High Performers



Spend Under Management (SUM)

(Dollar Amount of Expenses Managed by Procurement / Total Company-Wide Expense) * 100



Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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