**OpsDog KPI Reports** 

# Total Revenue per Legal Department Employee

Benchmarks, Definition & Measurement Details





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2017 Edition

## **Total Revenue per Legal Department Employee**

**Definition & Measurement Details** 



### What is Total Revenue per Legal Department Employee?

The total dollar amount of revenue generated by the company divided by the number of Legal Department employees (includes attorneys, paralegals and legal administrative staff) working for the company over the same period of time.



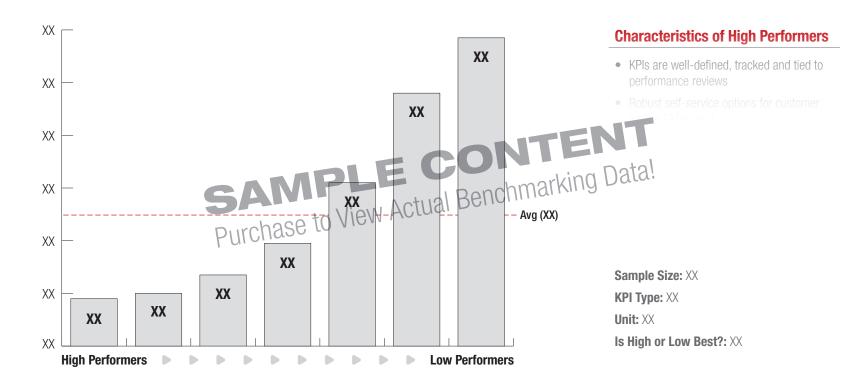
## **Total Revenue per Legal Department Employee**

Benchmarks & Characteristics of High Performers



## **Total Revenue per Legal Department Employee**

Total Company-Wide Revenue Generated / Number of Legal Department Employees



**How to read this chart:** This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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