

Total Revenue per Legal Department Employee

Benchmarks, Definition & Measurement Details

**SAMPLE
CONTENT & DATA**



Total Revenue per Legal Department Employee

Definition & Measurement Details



What is Total Revenue per Legal Department Employee?

The total dollar amount of revenue generated by the company divided by the number of Legal Department employees (includes attorneys, paralegals and legal administrative staff) working for the company over the same period of time.

Why should this KPI be measured?

Total Revenue per Legal Department Employee measures the total dollar amount of revenue generated by the company in relation to the number of Legal Department employees, includes attorneys, paralegals and legal administrative staff working for the company over the same period of time.

How is this KPI calculated?

Two values are used to calculate this KPI: (1) the total dollar amount of revenue generated by the company over the same period of time, and (2) the number of Legal Department employees, includes attorneys, paralegals and legal administrative staff working for the company over the same period of time.

ABRIDGED CONTENT
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Total Revenue per Legal Department Employee

Benchmarks & Characteristics of High Performers



Total Revenue per Legal Department Employee

Total Company-Wide Revenue Generated / Number of Legal Department Employees



Characteristics of High Performers

- KPIs are well-defined, tracked and tied to performance reviews
- Robust self-service options for customer

Sample Size: XX

KPI Type: XX

Unit: XX

Is High or Low Best?: XX

How to read this chart: This chart summarizes the performance gaps between high (Top 5%), mid (Median) and low (Bottom 5%) performers for this Key Performance Indicator (KPI). For example, the column labeled "Top 5%" represents a company that outperformed 95% of the peer group observed for this metric.

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